



We are a market leader in checkout marketing with more than 1,000 European e-commerce companies as partner shops. We develop innovative, data-based marketing solutions in order to activate shoppers by combining artificial intelligence with more than ten years of experience in online marketing.

For our international sales team in Karlsruhe, Germany we are currently looking for an

International Sales Hunter E-Commerce (m/f/d)

Your Job: Acquiring new international e-commerce partners in english and french speaking countries

- As International Sales Hunter E-Commerce (m/f/d) you are responsible for acquiring new partners for our continuously growing international e-commerce partner network. You will search for new e-commerce partners all over europe for selling our products, conducting negotiations, preparing proposals and closing the deal.
- Since you speak English at native level, you are comfortable at contacting potential new partners in English-speaking countries.
- Your knowledge of French will help you to communicate confidently with partners in France on a professional level.
- You will represent Sovendus towards our potential partners, not only from our office but also personally at face-to-face meetings as well as at trade fairs and exhibitions.

Your Profile: Passionated and strong Hunter with excellent English and French skills

- You are a passionate sales talent with about 3 years working experience in selling online marketing solutions and you have a proven, successful track record.
- As a real winner with drive, bite, speed and ambition into sales you are focused on new acquisitions.
- You feel confident in cold calling and you find your way around a new market environment quickly
- You speak English at native level; and you're fluent in French.
- You have excellent presentation skills, including experience in using remote business communication tools.
- You have industry experience in the digital industry and ideally also have a network in the field of e-commerce. Start-up experience is also welcome. You have a degree - ideally in the field of online marketing. Dealing with Salesforce

Our offer: A great team and a great job

We have lots to offer: flexible working hours. 30 days annual leave. Training. Subsidies for company pension schemes. An open door culture. Weekly yoga classes. Plenty of freedom to contribute and implement your own ideas. A great team. Catered lunch every Friday. Complimentary drinks. After work get-togethers. Corporate events. Support for moving to Karlsruhe and much more.

Your opportunity: Apply now!

Your contact:

Selina Ries

karriere@sovendus.de

+49 (0) 721 957846-178

karriere.sovendus.de



Please apply through our career website.

Jetzt bewerben!